

Document Generated: 12/21/2025

Learning Style: On Demand

Technology:

Difficulty: Beginner

Course Duration: 40 Min

How to Conduct Sales Pipeline Review



This training is designed for Sales Managers to conduct Sales pipeline review and how to follow step by step process in order to do so. This would help a Sales Manager with putting the right pressure points with the sales rep on a) building the pipeline b) moving the pipeline to close. Further, it will give the them visibility into where the Sales rep is getting stuck and coach them accordingly.

Course Outline:

